



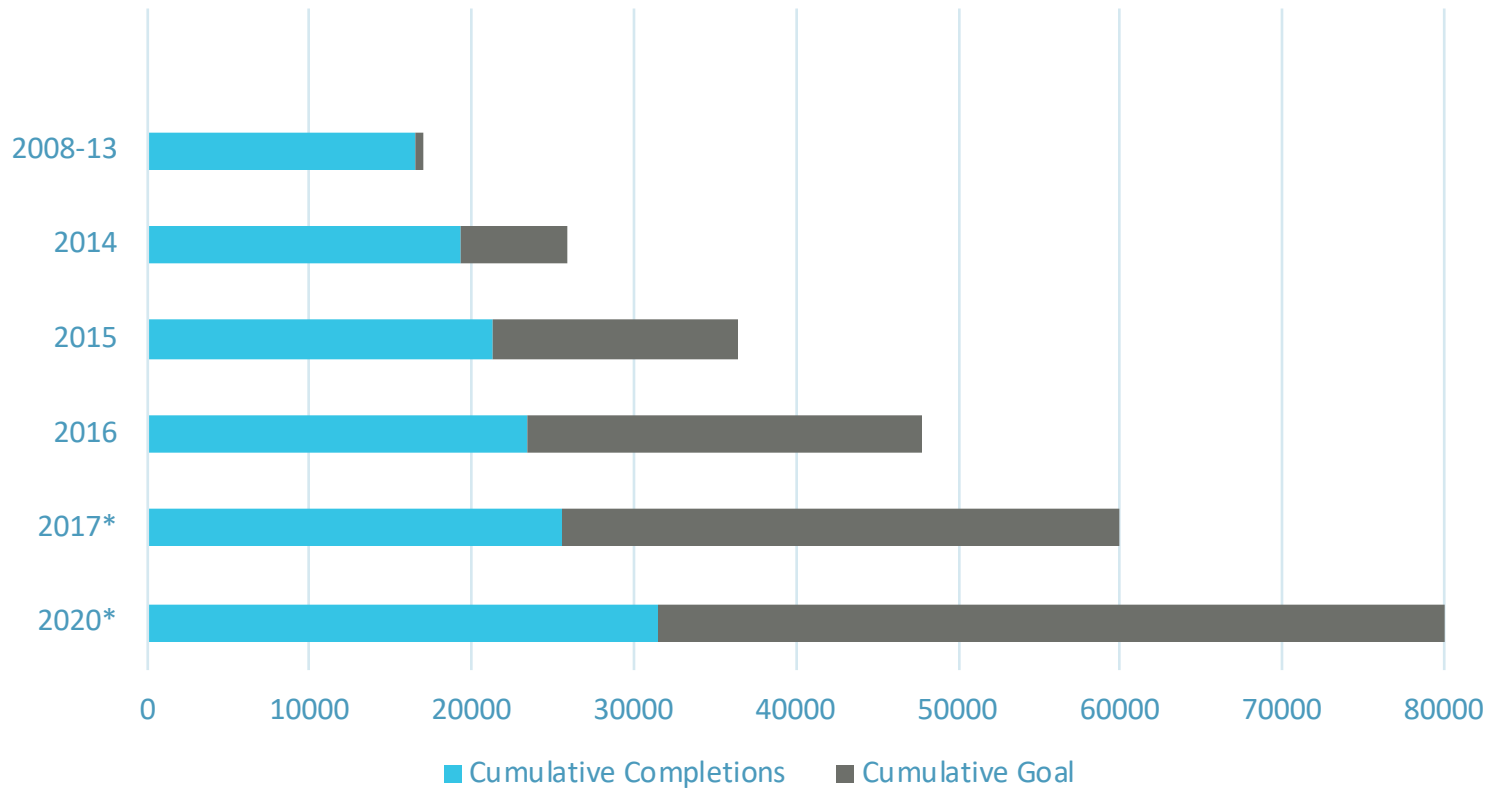
DECEMBER 1, 2018

Ramping Up Weatherization



80,000 by 2020...?

Actual Completions vs. Goal

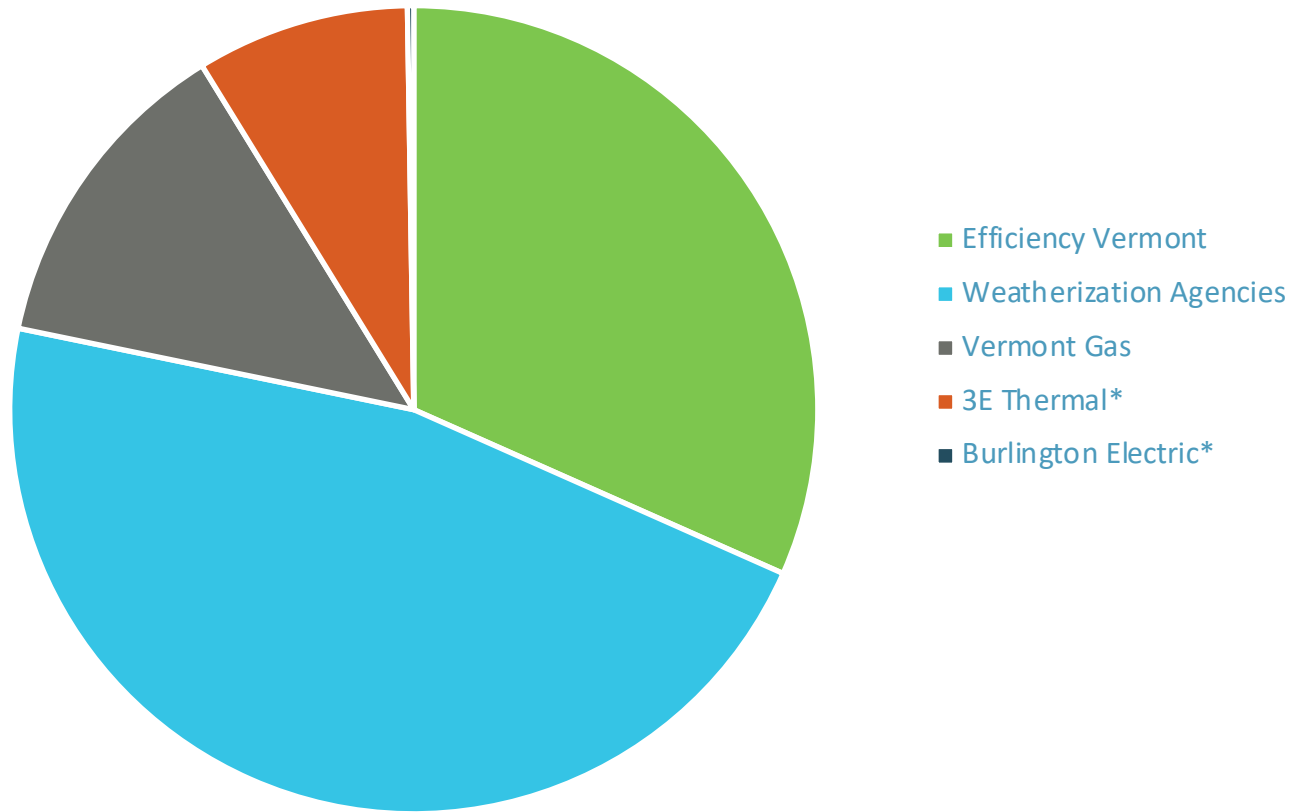


* Projected

Source: 2016 Building Energy Goals Progress Report (PSD)

Vermont's Programs

Cumulative Units Weatherized, by Program (2008-2016)



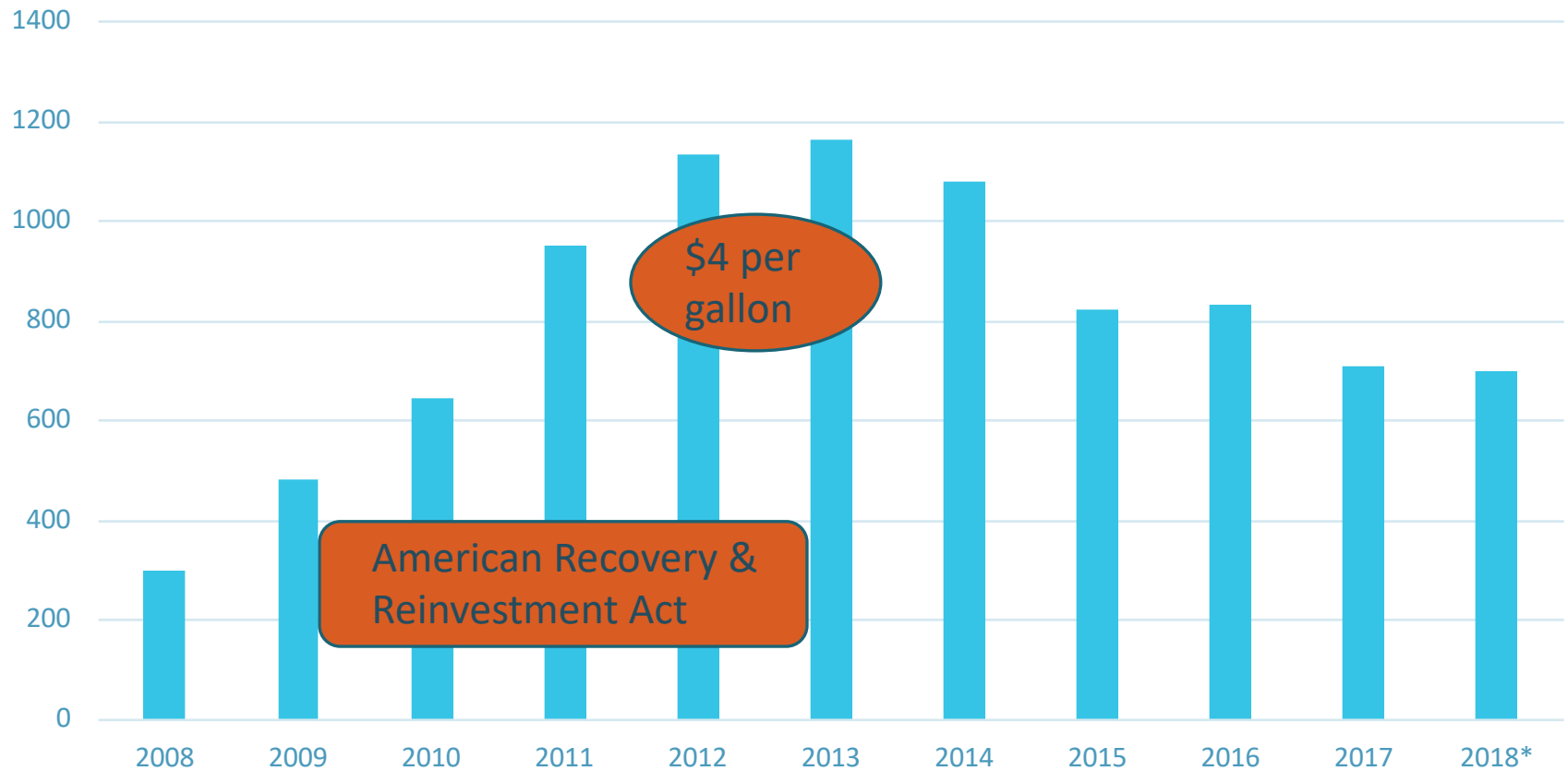
Source: 2016 Building Energy Goals Progress Report (PSD)

Efficiency Vermont's Program

- About 800 projects/year
 - Available to anyone who does not qualify for low income weatherization, Vermont Gas programs
- 60 participating contractors
 - Not many serving NEK, Bennington counties
- Average cost/project: \$7,000-\$10,000
 - Incentive up to \$2,000 (based on energy savings: air leakage test in/test out)
 - Heat Saver Loan (as low as 1%)

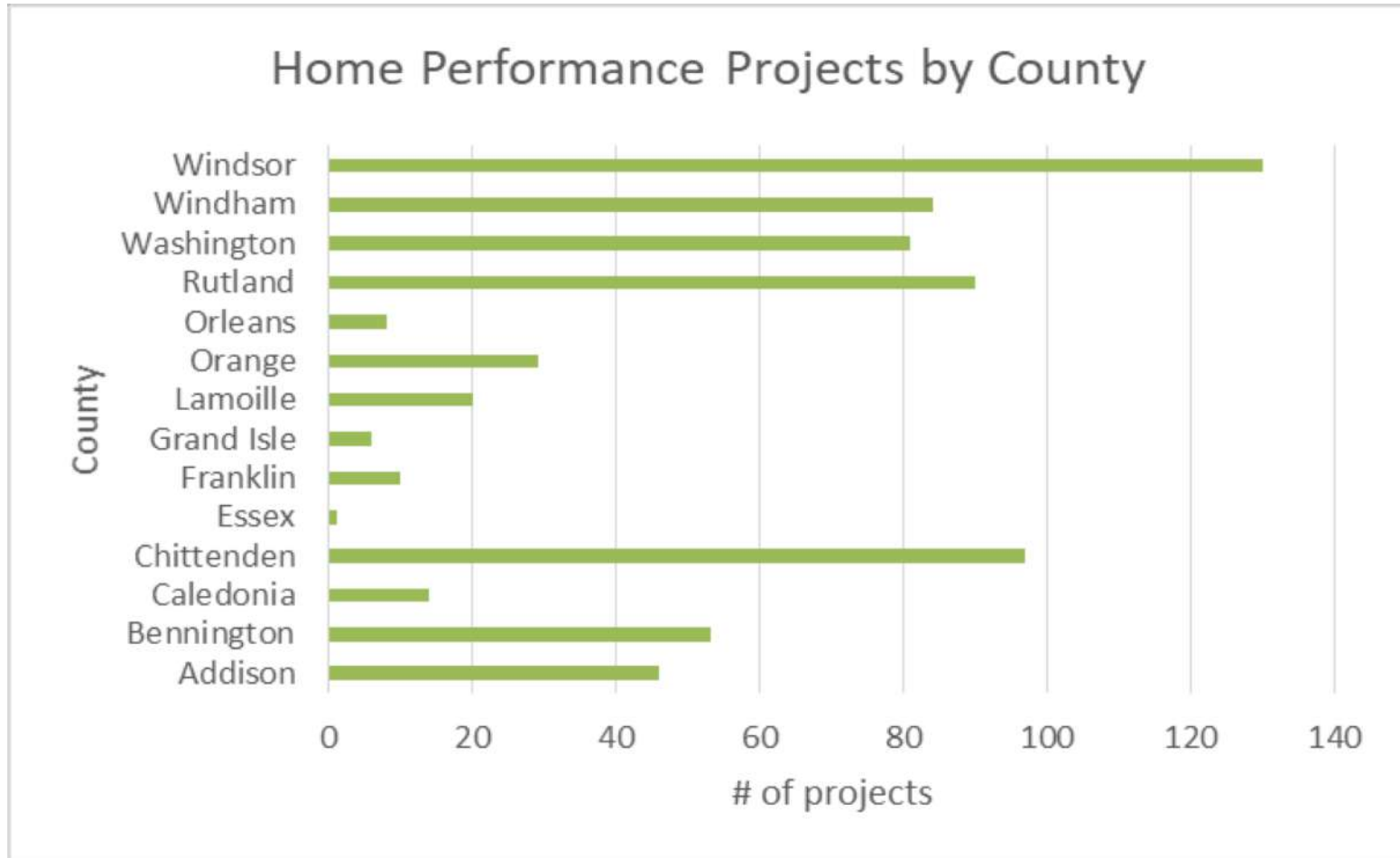
Trends

Project Completions by Year



*Projected

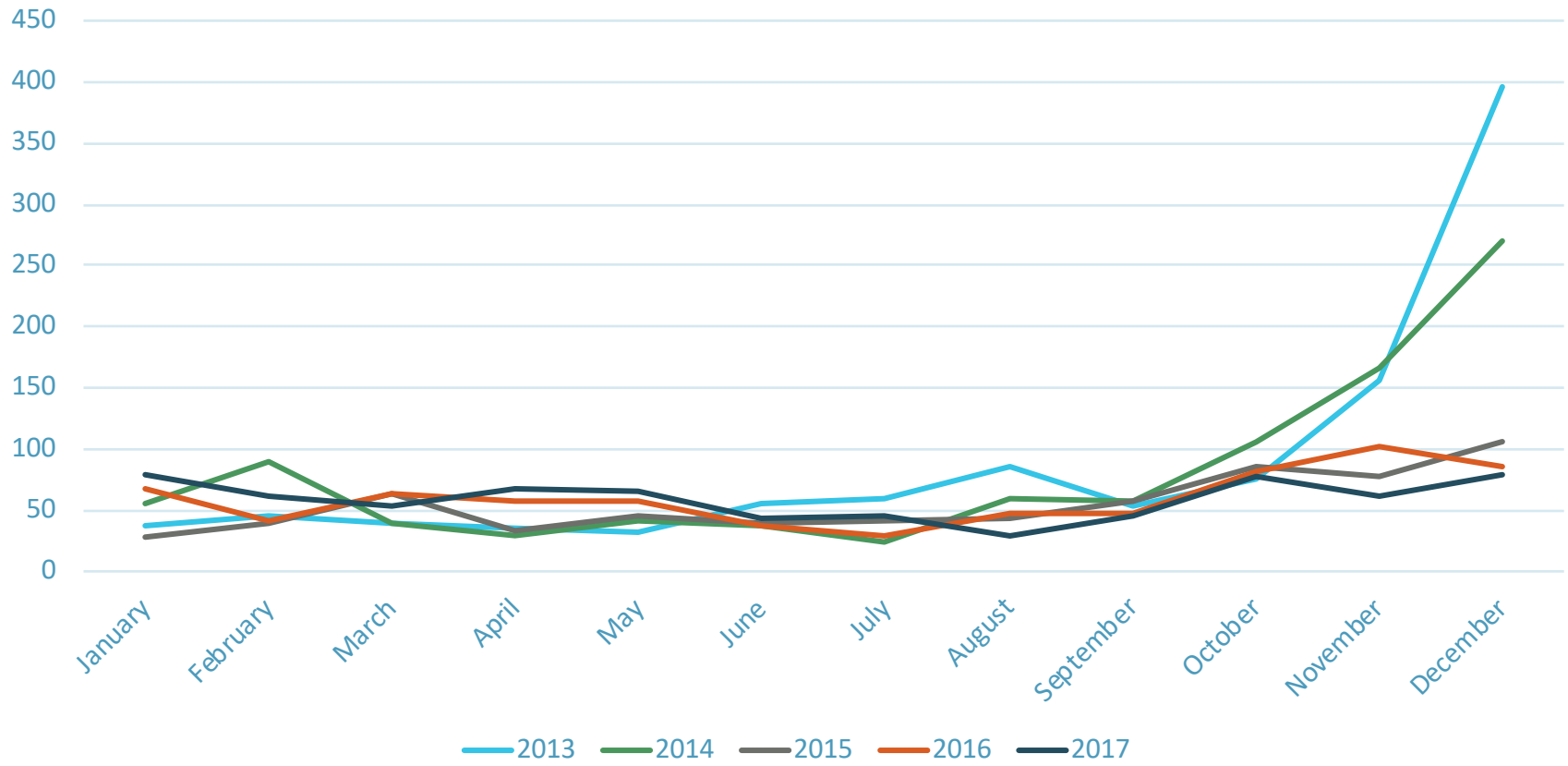
Trends



* 2017 data

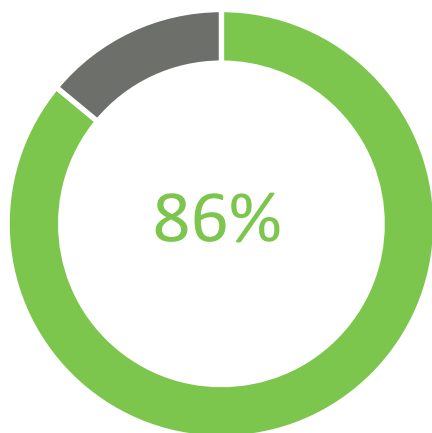
Trends

Project Completions by Month

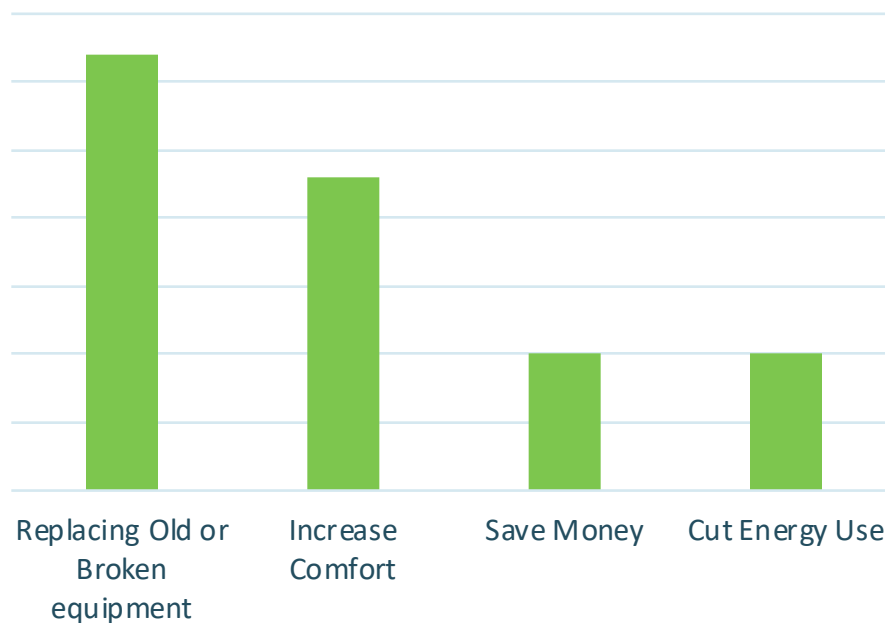


Market Research: Key Findings

Interested in making their home more efficient

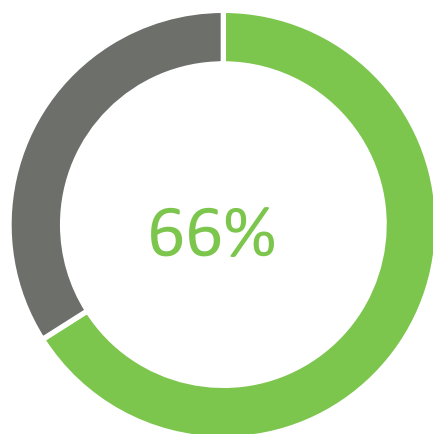


Reason to take on a given improvement

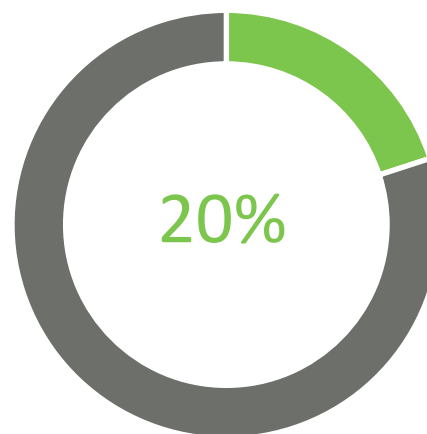


Market Research: Key Findings

“I have improved some or most things that I can”



Have taken advantage of a program or rebate



Lots of people go the DIY route – and most don't even know programs are available

What's new?



- 37 Participating Communities
- 360 “Weatherize” home walk throughs, and counting
- 60 community events, and counting
- Efficiency Vermont staff piloted an employee “Day of Service” in 8 homes



What's new?

Launched
October 1:
New DIY \$100
rebate



What's new for 2019?

- Incentives:
 - Based on income, rather than energy savings
- Heat Saver Loan:
 - Rates as low as 0%
- Contractors:
 - Develop network, esp. in underserved regions
- Pilot with Capstone to reach customers on waiting list for low income weatherization services

What can you do?



Thank you!

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