December 6th, 2023

Efficiency Vermont Overview

2023 VECAN Conference

Bekah Kuster Community Engagement Manager



- Who We Are
- Rebates, Incentives & Financing
- Flood Recovery Offers
- How To Get Started

We're here to help you throughout the process



Who we are

- Statewide energy efficiency utility
- Reduce the cost of energy for all Vermonters
- Help families, businesses, and institutions understand and make better use of energy and reduce greenhouse gases











Efficiency Vermont



Rebates, Incentives & Financing Education, Promotion & 1:1 Guidance

Engineering & Project Support

572

Upstream Supply Chain Engagement

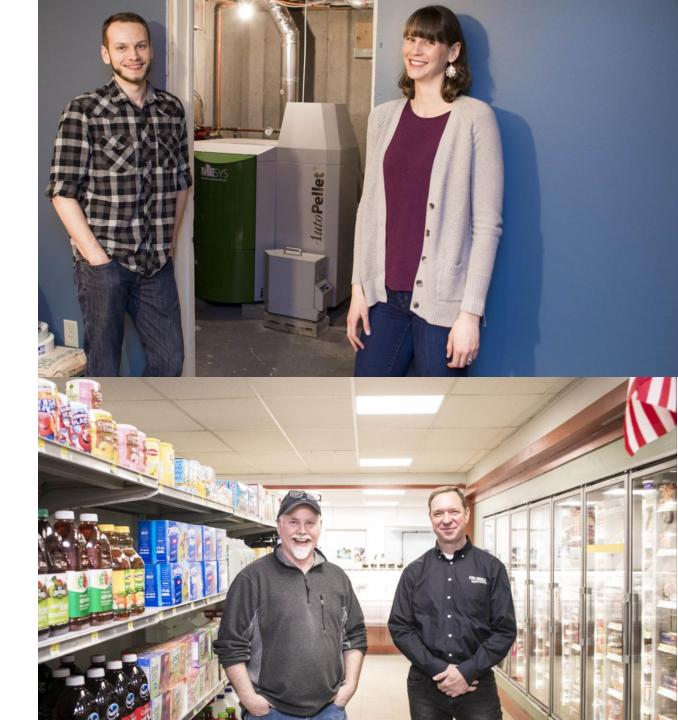
Partnerships

Rebates, Incentives & Financing

Residential & Commercial

- Air Sealing and Insulation (Weatherization)
- Heating, Cooling, & Ventilation and Water Heating
- Appliances
- Smart & connected technology
- Industry-specific equipment (commercial kitchen equipment, agriculture equipment)
- Income-eligible offers
- No- low-interest financing

EfficiencyVermont.com/Rebates



Comprehensive Weatherization

Home Performance with ENERGY STAR

Work with an Efficiency Excellence Network (EEN) contractor

Receive 75% of the project cost back, up to \$4,000

Income-eligible residents can receive 75% of project costs back, up to \$9,500

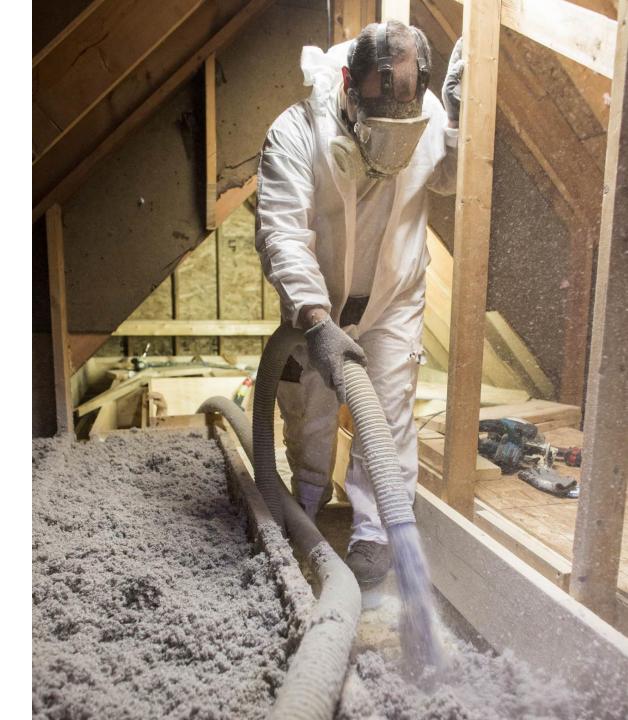
Building Performance

Comprehensive weatherization for buildings with multiple units

Work with an EEN contractor

Receive 75% of project costs back, up to \$5,000.

EfficiencyVermont.com/Weatherization



Financing Options

Home Energy Loan

Starting at 0% interest No minimum loan amount Finance up to \$20,000 Eligible projects:

- weatherization
- heat pumps
- heat pump water heaters
- wood heating systems
- ENERGY STAR appliances

Weatherization Repayment Assistance Program (WRAP)

Pay for a project monthly on your utility bill.

Heat pumps can be financed when paired with weatherization. Reduces or eliminates upfront costs

Restrictions apply, including 12 months of positive bill payment with a participating utility (Burlington Electric Department, Green Mountain Power, Ludlow Electric, Vermont Electric Coop, and VGS)

Business Energy Loan

Low-interest, \$0 down loans for your business or nonprofit

Participating lender: VSECU

\$50,000 loan cap

Flexible terms up to 10 years, 100% financing

EfficiencyVermont.com/Financing

Flood Recovery Offers

Enhanced incentives for flood-impacted homeowners, tenants, rental property owners, businesses and contractors

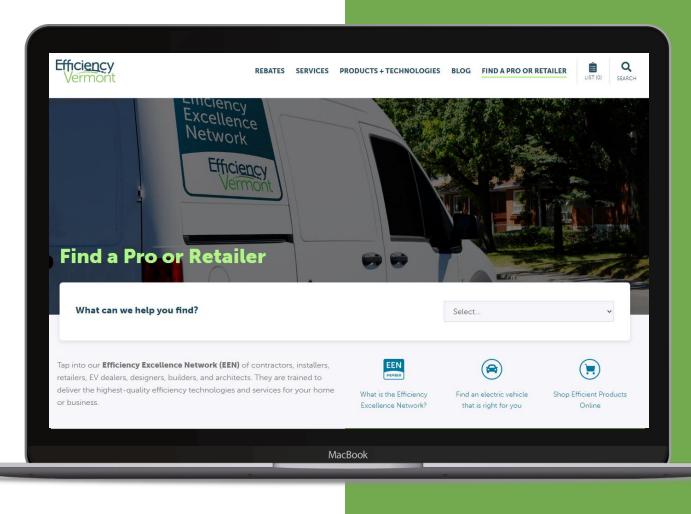
Homeowners & Tenants	Rental Property Owners	Commercial	Contractors
Up to \$10,000 per household for HVAC & appliances for qualifying low- and moderate- income Vermont homeowners and renters. In addition: Up to \$5,000 back on heat pump water heaters Up to \$10,000 on home electric systems Up to \$9,500 on weatherization projects.	 Qualifying low- and moderate-income rental units (based on rent levels) are eligible to receive: Up to \$10,000 per unit or single-family rental for water heating, appliances, and ductless heat pumps. Up to \$10,000 per building or single-family rental for central heating systems damaged by flooding. Up to \$4,500 for heat pump water heaters. 	 100% of costs, up to \$4,000 per product, for the purchase of new qualifying equipment. Limit of up to 4 products per customer (Max \$16,000 or up to \$4,000 x4) Offer may be stacked on top of standard offers. Qualifying equipment includes heating & cooling, water heating, refrigeration and commercial kitchen equipment. 	Earn up to \$1,000 for heating and hot water system replacement/new installation, and \$250 per adder for resiliency and electrification. Low- and moderate- income households eligible for Efficiency Vermont flood incentives. \$1,500 cap/household \$15,000 cap/company

EfficiencyVermont.com/Flood

Efficiency Excellence Network

- Licensed and insured network of independent contractors committed to providing the highest level of energy efficiency services.
- 482 members, (70 members located outside Vermont), 946 services
- Vetted and managed by Efficiency Vermont
- Exclusive access to programs and offers
- Find a member:

www.EfficiencyVermont.com/Pro



How to get started

Share with your communities!

- Visit efficiencyvermont.com or call Efficiency Vermont Customer Support at 1-888-921-5990
- Schedule a free Virtual Home Energy Visit today efficiencyvermont.com/visit
- Use our 'Find a Pro' page to connect with a local contractor effiencyvermont.com/Pro
- Compare efficient products
 efficiencyvermont.com/Shop
- Flood-impacted customers: efficiencyvermont.com/flood or call Customer Support
 - Sign up for a flood virtual home energy visit
- Partner educational resources
 efficiencyvermont.com/trade-partner/resources



Sign up for one of our newsletters

Watts New

Energy efficiency tips for homeowners and renters to save money and improve the comfort of their home.

Business Solutions

Energy efficiency tips for businesses to reduce operating costs and support employee and customer wellbeing.

The EVT Insider

News and updates from Efficiency Vermont and our partners.

EfficiencyVermont.com/trade-partners/newsletters



Watts New

Energy ideas to keep Vermont Green



Dry up your damp basement once and for all

Questions?

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efficiencyvermont.com